CARDHOLDER TRAINING

Dan Bailey & Mr. Phelps
Industries for the Blind, Inc.
ABILITYONE® PROGRAM
Why is the Program important?

- National disability statistics:
  - 17 Million+ Americans have significant disabilities
  - 70% of this Population is not employed
- AbilityOne is the single largest creator of jobs
  - Over 49,000 employees in FY2013
- Over 2,800 Federal Government AbilityOne contracts
- Over 3,300 Disabled War Veterans working
- Providing quality products and services to the Federal Government at a fair market price
- More than 600 non-profit organizations employ individuals
AbilityOne Milestones

1938
Wagner-O’Day Act signed into law, expanding employment opportunities for people who are blind
Allowed nonprofit agencies to sell products to the Federal Government

1971
Amended to Javits-Wagner-O’Day Act (JWOD) to include people with significant disabilities
Allowed nonprofit agencies to sell services to the Federal Government

1974
NISH incorporated & began building national network of nonprofit agencies employing people with significant disabilities.
NISH rebranded as SourceAmerica on July 1, 2013.

2006
JWOD renamed AbilityOne Program to better communicate the program mission

2011
The Federal agency that oversees the AbilityOne Program began operating as the U.S. AbilityOne Commission
Formerly known as the Committee for Purchase from People who are Blind or Severely Disabled
8.002 Priorities for use of mandatory Government sources

(a) Except as required by 8.003, or as otherwise provided by law, agencies shall satisfy requirements for supplies and services from or through the sources and publications listed below in descending order of priority:

(1) Supplies,
   (i) Inventories of the requiring,
   (ii) Excess from other agencies (see subpart 8.1).
   (iii) Federal Prison Industries, Inc. (see subpart 8.6).
   (iv) Supplies which are on the Procurement List maintained by the Committee for Purchase From People Who Are Blind or Severely Disabled (see subpart 8.7).
   (v) Wholesale supply sources, such as stock programs of the General Services Administration (GSA) (see 41 CFR 101-26.3), the Defense Logistics Agency (see 41 CFR 101-26.6), the Department of Veterans Affairs (see 41 CFR 101-26.704), and military inventory control points

Slide 5 –

Hidden Treasure that opens many doors but hardly ever used
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8.713 Optional acquisition of supplies and services.

(a) Ordering offices may acquire supplies and services not included on the Procurement List from a JWOD participating nonprofit agency that is the low responsive, responsible offeror under a solicitation issued by other authorized acquisition methods.

(b) Ordering offices should forward solicitations to JWOD participating nonprofit agencies that may be qualified to provide the supplies or services required.

Slide 5 –

Hidden Treasure that opens many doors but hardly ever used
* Information provided by NISH based on a 2003 JWOD Benefits Study

- sample of 5,000 AbilityOne employees

• Blind Agencies employees are employed by the SKILCRAFT products that are made and sold. So, not only are you keeping them employed by buying SKILCRAFT, you’re turning tax receivers into Tax Payers.

• As you can see by this slide, employing people who are blind benefits all of us. (Instructor note.....now speak to the slide)

• Currently the national unemployment rate is 10% and rising. Sadly, the unemployment rate for people who are blind is still approximately 70% we still have a long way to go and can get their with your support.
## AbilityOne Product Offerings

### PRODUCTS
- Aircraft, Vehicular & Electrical Equipment
- Computer Accessories
- Custom Manufacturing
- Cleaning Supplies
- “Green” Products
- Injection Molded/Bio-based Plastics
- Medical and Dental Products
- Machining, Metal Fabrication, Radio Frequency Welding, and Hydro-foaming

### CLOTHING, TEXTILES and INDIVIDUAL EQUIPMENT
- Military Combat Uniforms
- Army/Air Force Physical Fitness Uniform
- Special Operation Forces and War Fighter Joint Services Lightweight Integrated Suit
- Navy Fleece Liner
- Navy Blue T-Shirt
- Selective Recruit Bag Items

### NICHE
- Gloves
- Tape
- Unique Military Items
- Special Operations Load Carriage System
- First Aid Kits
- Prescription Bottles
- Canteens

### SKILCRAFT
- Cleaning & Custodial Supplies
- Mattresses & Bedding
- Medical Supplies & Equipment
- Office Products & Equipment
- Paints & Tools
- Writing Instruments
AbilityOne Service Offerings

- Administrative Services
- Commissary Shelf Stocking
- Contact Center Services
- Custodial
- Food Services
- Grounds Maintenance
- Hospitality Services
- Laundry Services

- Contract Closeout/Management
- Document Management
- Fleet Management
- Hospital Housekeeping
- Secure Document Destruction
- Secure Mail/Digital Document
- Supply Chain Management
- Total Facility Management
• BSCs partner with local command/agency leadership and the community
  – BSCs are added to governments federal procurement list (PL) as a service
  – 155 locations strategically located to support mission critical needs or
    heighten security levels.
  – Ensure proper product mix
  – Appropriately prepare for base changes
  – Adapt ahead of time for demand changes
  – Provide flexible support to accommodate urgent requirements 24/7

• BSC – NIB Oversight
  – Monitor inventory to check for ETS products
  – Monitor reports to ensure BSCs are in compliant and keeps the customers in
    compliance
How We Make a Difference

Industries for the Blind, Inc or ibSupply.com offers a one-stop shop for all your office or industrial supply needs; delivering high-quality products at competitive prices with the assurance that each purchase helps positively impact the lives of those who are blind or visually impaired.

ibSupply is part of Industries for the Blind, a 501(c)3 organization employing people who are blind
- 55 years of experience
- 270+ Employees
- 220,000 sq. ft. of manufacturing capacity with 3 distribution warehouses
- 16 locations nationwide
- 15 Base Supply Centers
- ISO 9001 Quality Certified (first non-profit to hold this certificate)
- Several GSA Schedules
Why Purchase from ibSupply Online?

- Over 200,000 compliant items
- Instant account setup
- Shopper/Buyer ability
- No minimums
- On time, next day delivery for most items
- Approving Authority routing when ordering online
- Detailed Level 3 reporting for easy reconciliation of GFC
- Free shipping on all orders
Products and Service

• AbilityOne Approved Products and Services
• Tools and MRO Products
• Office and Cleaning Supplies
• Office Furniture and Design Services
• “Green” Products and Services
• Custom-branded Products
• Other Services
  – GPC Card Training
  – Temporary Administrative Services
  – Contract Close-Out Services
Purchasing On Base at ibSupply

DLA Distributor
Customize stocking requirements
24/7 ability to open to meet needs
On hand Customer Service
Free Desk Top Delivery
Resources and Contact Us

Websites

- www.ibSupply.com
  - ecommerce and catalog of products
- www.ibMilwaukee.com
- www.AbilityOne.gov
  - AbilityOne Commission
  - Forms and Publications
  - Procurement List
- www.AbilityOne.org
  - Capabilities

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