

OS4 Purchasing Channel Sourcing Office Supplies Has Never Been Easier!

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Agenda

- Overview of OS4 Program
- OS4 Features and Customer Value
- OS4 Contractors
- Ordering Procedures
- OS4 Requisition Channel—GSA Global Supply
- GSA eBuy
- GSA Advantage! How to Buy FSSI OS4 Products
- Points of Contact/Resources

FSSI OS4 Overview

- Federal Strategic Sourcing Initiative (FSSI) for Office Supplies Fourth Generation (OS4)
- Program consists of 60 OS4 contracts to date (as of April 1st 2024)
- Enhanced Special Item Numbers (SINs)
 - SIN 339940OS4: Enhanced SIN For Office Products & Services/Office Supplies 4th Generation (OS4)
 - SIN 339940OVER: Enhanced SIN For Overseas Office Products & Service/Office Supplies 4th Generation (OS4)

FSSI OS4 Overview SIN 339940OS4 (On Consolidated MAS 99)

- Offerors may offer their entire commercial catalog, or may offer a select, limited line of office products
- This SIN also includes all commercially available services related to support office products
- Optional services include, but are not limited to:
 - Desktop Delivery
 - Secure Desktop Delivery
 - On-Site Stores
 - Walk-in Stores

FSSI OS4 Overview SIN 339940OVER (On consolidated MAS 99)

- This SIN covers items for use only in overseas destinations
- This SIN also includes all commercially available services related to the support office products.
- Optional services include, but are not limited to:
 - Desktop Delivery
 - Secure Desktop Delivery
 - On-Site Stores
 - Walk-in Stores

OS4 Solution OS4, the Office Supplies solution—60 contracts! (as of April 1, 2024)

This list is updated frequently. For the updated list of vendors on SIN 339940OS4 and SIN 339940OVER, please see:

https://www.gsaelibrary.gsa.gov/ElibMain/sinDetails.do?scheduleNumber= MAS&specialItemNumber=339940OS4&executeQuery=YES

Major features:

- Real-time order status!—Find out where your order is in realtime.
- Convenience fees—no longer limited by minimum orders—vendors will ship orders below the minimum order amount for a nominal shipping fee.

OS4 Features

- Best in Class—BIC solution!
- Competitive pricing for your office supply needs
- Enhanced vendor requirements
- Capture data (data spending tracking capabilities/TDR mandatory reporting)
- Vendor accountability
- Provide 4-day direct delivery (CONUS) and 7-day direct delivery (OCONUS)
- Enable achievement of socio-economic goals, mix across all categories
- Support nation's Small Businesses; primarily a small business program
- Drive compliance with mandates, acts, and orders (e.g., TAA, AbilityOne/ETS)
- Conform with Agency business practices
- Easy to use
- Makes it easy to purchase green items
- Offers enhanced delivery options including next-day delivery, desktop delivery, and secure desktop delivery

Value to the Customer

- Continues to provide Government savings/cost avoidance
- Enables agency socioeconomic goals
- Meets all procurement regulations
- MAS contracts—open continuously to new offers—evergreen; contracts can be in place for 20 years if all options are exercised; opportunity to compete BPAs
- Convenience fees as an alternative to meeting minimum order amounts

Value to the Customer

OS4 figures since inception:

OS4 FY19:

- \$23.6M sales
- \$5.2M cost avoidance

OS4 FY20:

- \$92.7M sales
- \$26.3M cost avoidance

OS4 FY21:

- \$155.2M sales
- \$60.9M cost avoidance

OS4 FY22:

- \$157.3M sales
- \$96.2M cost avoidance

OS4 FY23:

- \$167.2M sales
- \$81.2M cost avoidance

OS4 Discounts

- Discounts are activated at GSA Advantage![®] checkout.
- Order-volume discounts
 - Consolidate orders and save as discounts are triggered on individual orders, starting at \$300 for some vendors
 - Discounts increase at \$1,000, \$3,000, \$5,000, and \$10,000 orders, depending on the vendor

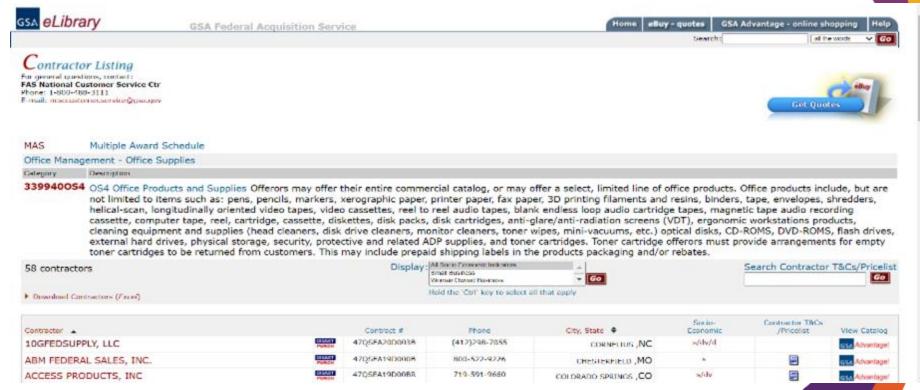
What if my order doesn't meet the minimum purchasing requirement?

- The minimum purchasing amount is currently \$100, depending on vendors, if you do not wish to pay a convenience fee (see last bullet)
- We recommend that you pool together other purchases in your office using the "Park Cart" feature on GSA Advantage!®
- Develop a strategy to purchase more items less frequently and plan ahead, so that you are making larger purchases
- Remember, order minimums result in added value: better prices and less shipping waste
- All OS4 vendors offer a convenience fee to bypass minimum order requirements. If you need to make an order below the minimum order, you may do so for a convenience fee

Help Meeting Vendor Minimums Searching a Single Vendor's Catalog on GSA eLibrary:

https://www.gsaelibrary.gsa.gov/ElibMain/sinDetails.do?scheduleNumber=MAS&specialItemNumber=339940OS4&executeQuery=YES

Go to GSA eLibrary



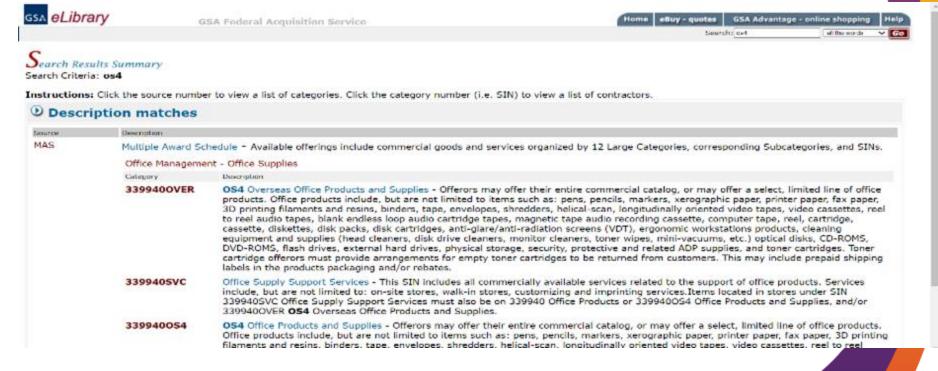
In GSA eLibrary

www.gsaelibrary.gsa.gov on your internet browser.

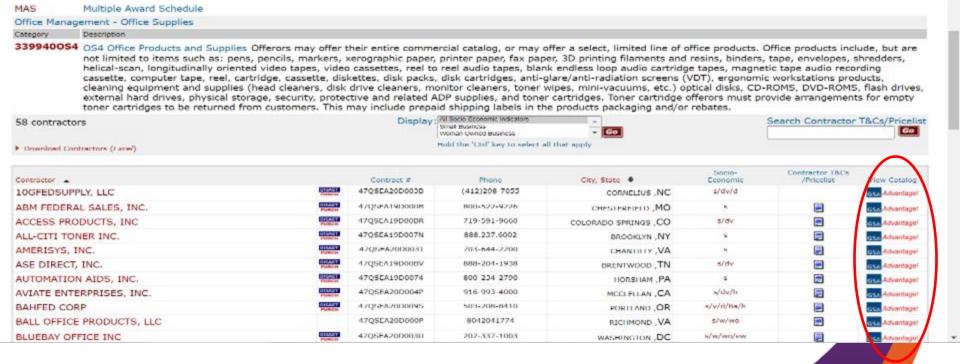
Type "OS4" into the search bar.



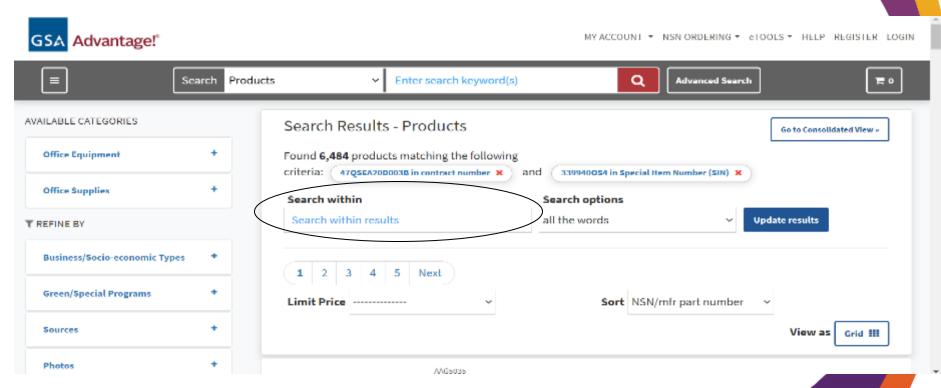
Select SIN Under Category



Choose a vendor and click the GSA Advantage!® icon under "View Catalog"

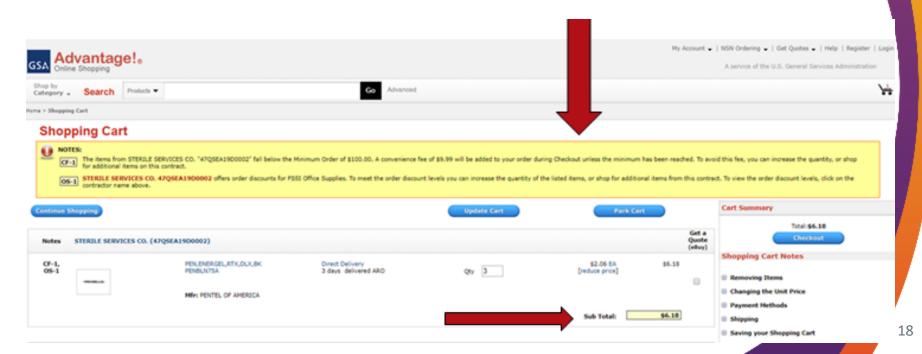


This brings you to that vendor's catalog on GSA Advantage!® Now, type the item you need under "Search within results."



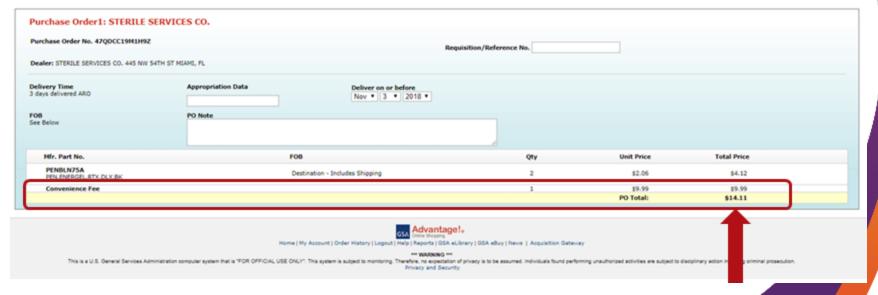
Avoid vendors' minimum order requirements with convenience fees

 If your order is below a vendor's minimum order requirement, you will receive a prompt in your shopping cart



Avoid vendors' minimum order requirements with convenience fees*

 If your order remains below a vendor's minimum order requirement, their convenience fee will be added at checkout



Ordering Procedure For Orders At Or Below the Micro-Purchase Threshold (\$10,000)

- As part of the Government's sustainable ("green") mandates, place larger orders to reduce the number of deliveries and transactions
- Keep in mind delivery tier discounts for orders \$300 and above from some vendors
- Attempt to distribute orders among multiple OS4 contractors
 - Order minimums are currently at \$100, but some vendors will accept lower minimums without a convenience fee
 - Smaller orders may be placed with vendors for a convenience fee

What if the office supply I want to buy is not on OS4?

- In general, the OS4 program includes a wide range of products, brands, and part numbers, although not every brand or part number may be included
- By purchasing office supplies through OS4, customers are able to ensure that they are meeting all relevant mandates and procurement regulations (TAA, AbilityOne/ETS, identification of sustainable items)
- We recommend purchasing an item that is a close second to the office supply you are intending to buy

Orders Exceeding Micro-Purchase Threshold, but less than the SAT (\$10,000 to under \$250,000)

- Orders exceeding the micro-purchase threshold but less than the Simplified Acquisition Threshold (SAT) must follow the ordering procedures outlined in FAR Part 8.405-1(c)
- Survey at least three contracts through GSA Advantage, or request quotes from at least three OS4 awardees.

Orders equal to or above the SAT (\$250,000)

- Must provide fair opportunity to all OS4 vendors
- Encouraged to use GSA's eBuy system or a reverse auction
- Consult FAR part 8.405–1(d) for more information

I'm outside the continental United States, can I use FSSI OS4?

You can use the FSSI OS4 REQUISITION
 CHANNEL (Global Supply) for OCONUS ordering or the FSSI OS4 SIN 339940OVER for OCONUS ordering, as well

GSA Global Supply™—A Government to Government Wholesale Supply Source

- GSA Global Supply™ has already procured the most indemand products on the Government's behalf, meaning that your order is a simple requisition between agencies
- Requisitions satisfy all Federal Acquisition Regulation (FAR) requirements, including Trade Agreements Act policies, socioeconomic goals, AbilityOne mandates, executive orders, and overall competitive pricing
- Place a requisition via DoD Activity Address Code, Civilian Activity Address Code, and/or Government Purchase Card

OS4 Requisition Channel Products

- Three categories established for contractors:
 - General Office Products (staplers, clipboards, binders, etc.)
 - Paper Products—office paper, only (no paper towels)
 - Toner and Inkjet products
- Market basket (MB)
 - Vendors must offer mandatory items (high demand)
 - Supplemented by non-MB NSNs they can offer
 - Invited to supplement further with the part-numbered items in that category
 - Currently have approximately 1300 NSNs (including both Market Basket and Non-Market Basket) and 6000-part numbers
- OS4 RC Awards went into effect in August 2020

Vendor Partners for Office Supplies (OS4 Requisition)

CLIN 0001—General Office Products

East Coast: Mono Machines LLC dba Supply Chimp (SB)

West Coast: Noble Sales, Co., Inc. dba Noble Supply and Logistics (SB)

CLIN 0002—Office Paper

East Coast: Document Imaging Dimensions, Inc. (SB)

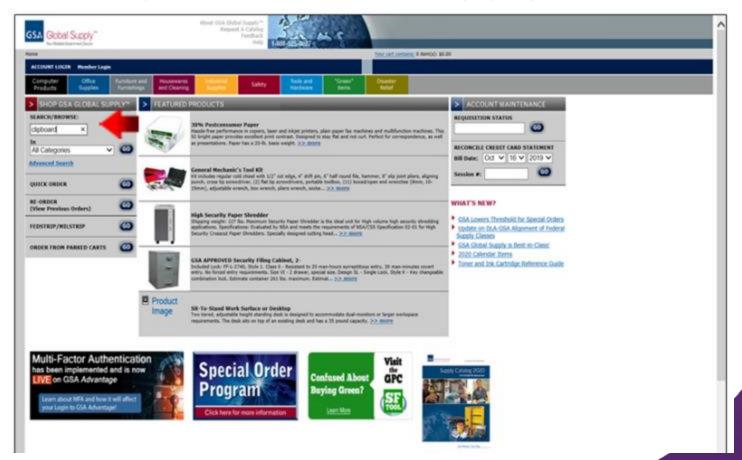
West Coast: Pacific Ink, Inc. (WOSB)

CLIN 0003—Toner Products

East Coast: Access Products, Inc. (SDVOSB)

West Coast: Supplies Now (SB)

Shop GSA Global Supply™



Shop GSA Global Supply™*



Shop GSA Global Supply™

- OS4 Requisition Channel has a \$0 minimum order.
- OS4 Requisition Channel contractors will appear as "GSA Global Supply."

GSA Global Supply™—Ordering Methods

- •MILSTRIP/DLMS
- Phone or fax
- GSA Global Supply
- •GSA Advantage!®
- •View the <u>flipbook edition of the catalog online</u>. For those lacking reliable Internet access, a limited quantity of print editions is available. Please order online or call <u>800-488-3111</u>, option 4.

Global Supply—Ordering Options

- Search the <u>GSA Global Supply® online ordering</u> site and add desired items to a shopping cart
- Phone in orders using the toll-free call center at 800-488-3111 between 9:00 pm Sundays to 9:30 pm Fridays, ET.
- Fax orders to GSA Global Supply® at 800-856-7057 or DSN 991-2697 at any time of the day or night.
- You can also submit your <u>Fax Order Form [PDF—41 KB]</u> or <u>DD Form 1348-6 [PDF—561 KB]</u> by email. For help with that form, see <u>MILSTRIP Guidance for DD Form 1348-6. [PDF—121 KB]</u> Completed forms can be emailed to <u>ncscorders@gsa.gov</u> for processing.
- The Call Center is able to take orders utilizing a DoDAAC, AAC, or Government Purchase Card.

Global Supply Ordering—Continued

 You can pay for your order by using a <u>GSA</u> SmartPay® purchase card, or by direct billing to an AAC/DoDAAC. Customers who need help with obtaining or identifying their DoDAAC can email GSA at ordermgmt@gsa.gov. GSA's Order Management team works regularly with agency or military service coordinators to validate AAC/DoDAACs. In most cases, there is an existing AAC/DoDAAC, even if it has not been used. In rare cases, they collaborate with your agency to issue a new AAC/DoDAAC.

GSA eBuy—Overview

- You can use GSA eBuy to post RFQs (Request for Quotes) for FSSI OS4
- GSA eBuy is an online Request for Quote (RFQ) tool. Buyers may prepare and post RFQs for specific supplies
- When searching GSA eBuy, search "OS4" instead of "Office Supplies."
- For orders over the micro-purchase threshold

GSA eBuy—Login

Select "Buyer" at the top right



Sign in as a... Buyer Contractor

Welcome to

eBuy

GSA eBuy is a powerful and intuitive acquisition tool used by thousands of US federal agencies and military services worldwide to achieve required competition, best pricing and value. GSA eBuy saves you time and money - all while keeping you FAR compliant.



Focus On ...

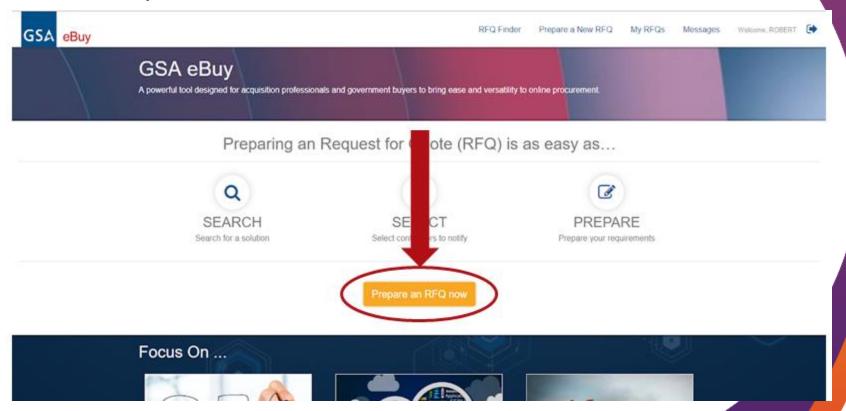
GSA eBuy—Login

Enter your GSA Advantage!® ID and password to log in.

GSA eBuy	
Sign in to eBuy Buyer	
mail Address	
Please enter your GSA FAS ID Email Address	
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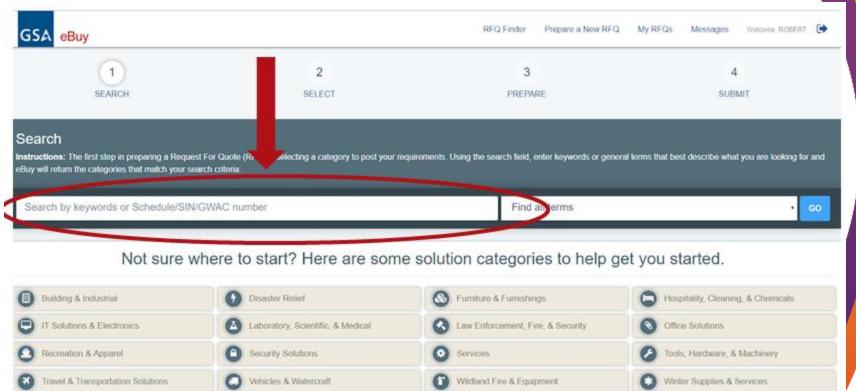
GSA eBuy—Search

Click "Prepare an RFQ now"



GSA eBuy—Search

Type "OS4" into the eBuy search bar



GSA Advantage!®

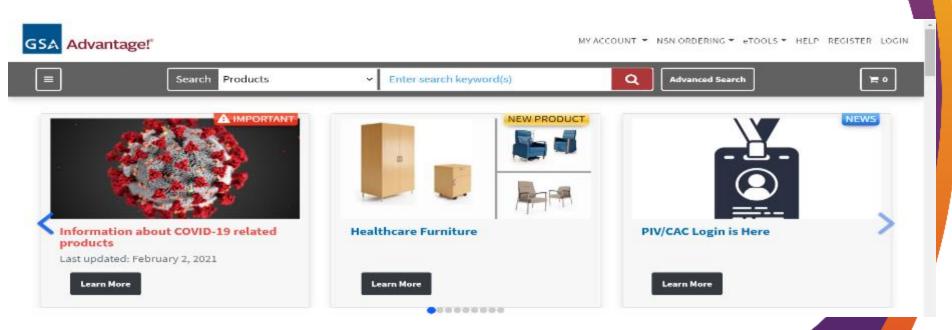
Why order through GSA Advantage!®?

- Step-by-step ordering guide available
- Multiple ways to evaluate vendors, products, and pricing
- Filters to limit results to green items, small business vendors, toner, and AbilityOne products
- Quantity discount pricing
- Park Cart feature
- Various shipping options

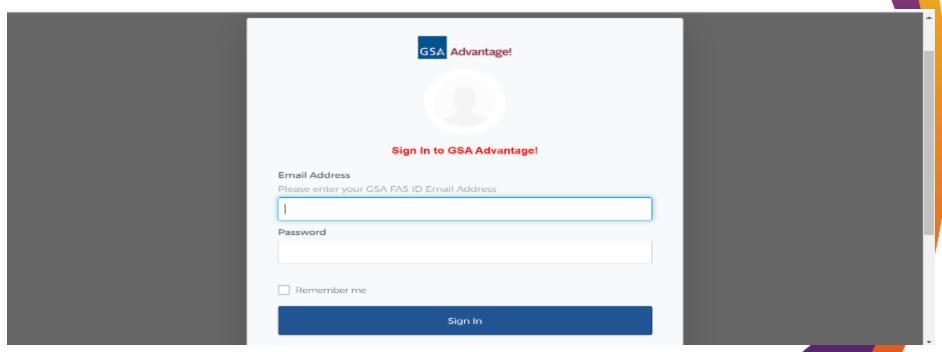
Access GSA Advantage!® Online

https://www.gsaadvantage.gov

Select Login, or register if you have not yet done so.

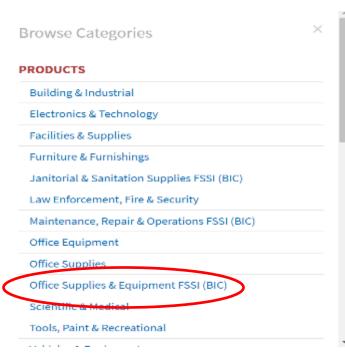


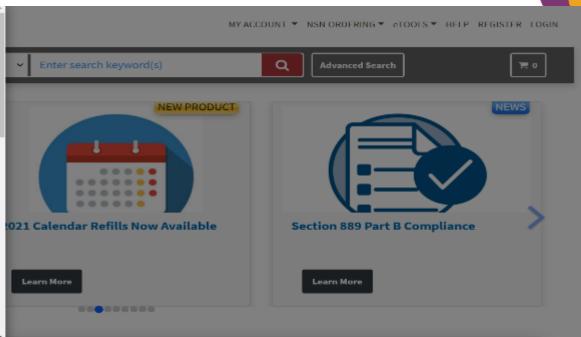
Log in to GSA Advantage!®



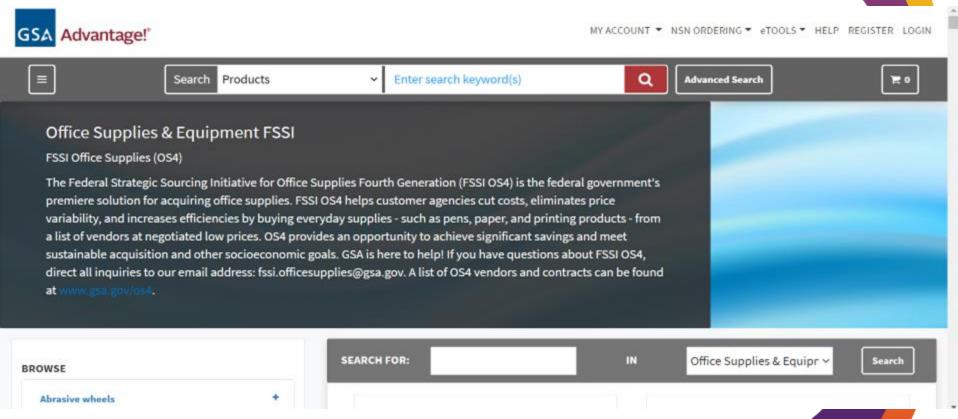
Access the FSSI Office Supply Items

Hover your mouse over Products; click on "Office Supplies & Equipment FSSI (BIC)"



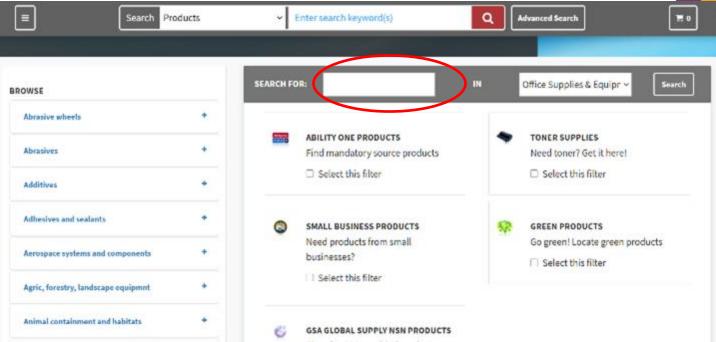


FSSI Office Supplies (OS4)



Find your desired product in the FSSI store

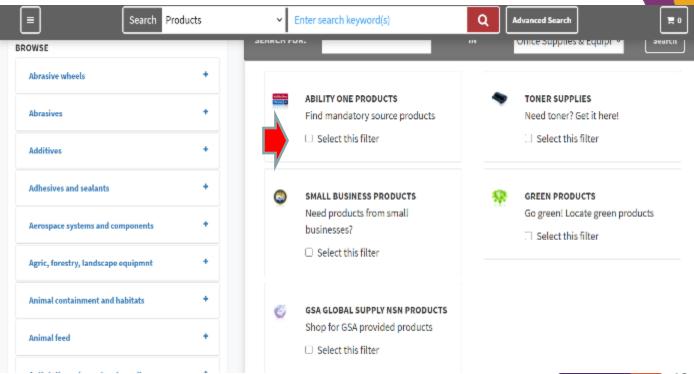
Option 1: Search for your product by typing it in the FSSI search bar



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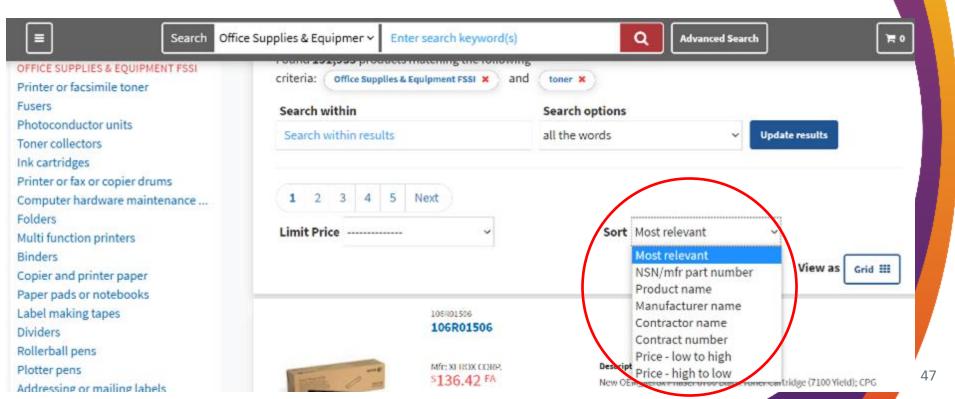
Find your desired product within the FSSI store

Option 2: Search for your product by clicking **Select this filter** in at least one category.



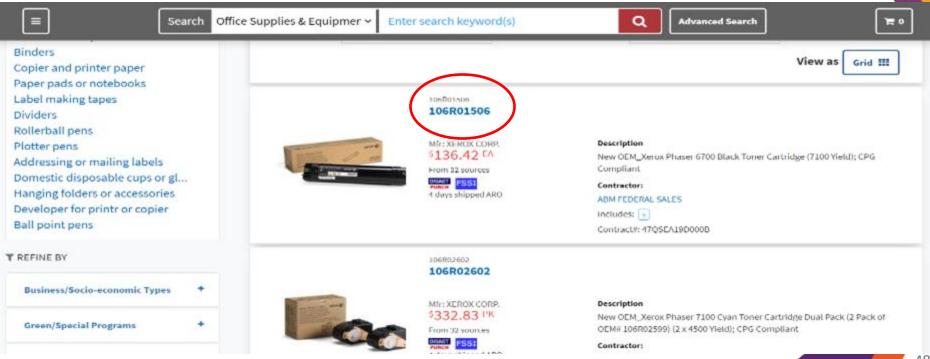
Browse the search results to find what you want

Review the Search Results by the most important criteria to you: **Most Relevant (default option), Product name, NSN/mfr, Part number, Manufacturer Name, Price—High to Low, or Price—Low to High.**

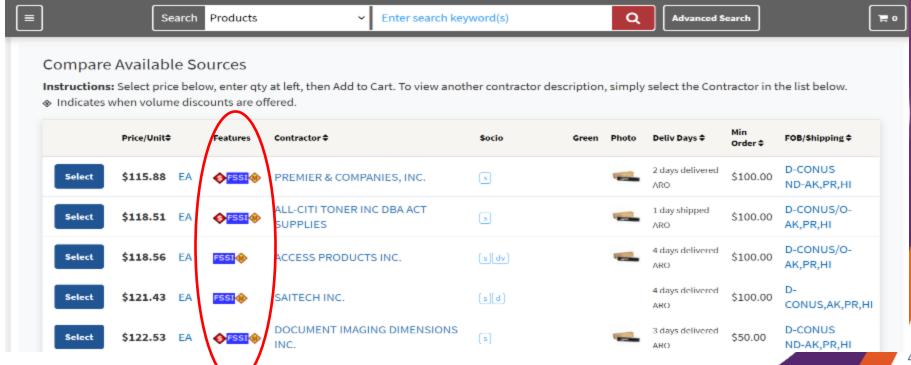


Browse the search results to find what you want

Click on the item name to select it.

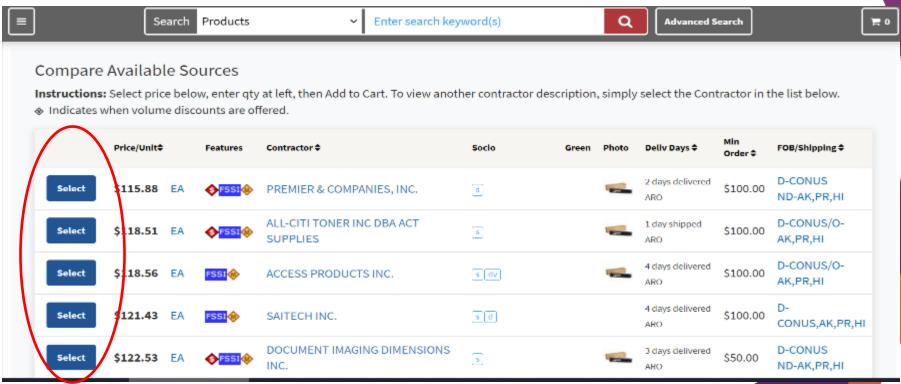


Look for the BLUE "FSSI" Icon!!



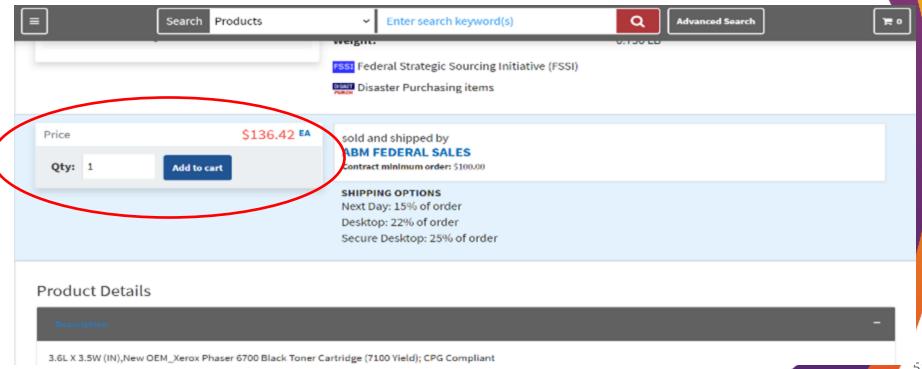
Select the product you want to buy

Review the Features, Contractor, Socioeconomic labels, and Minimum Order Requirements. Then, select a radio button.



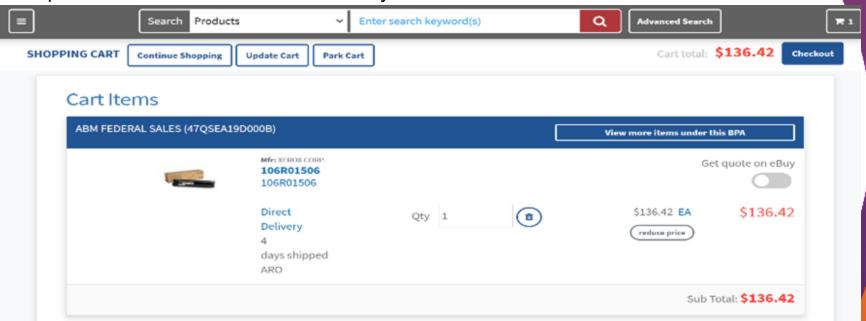
Select the product you want to buy

Enter your desired quantity and select Add to Cart.



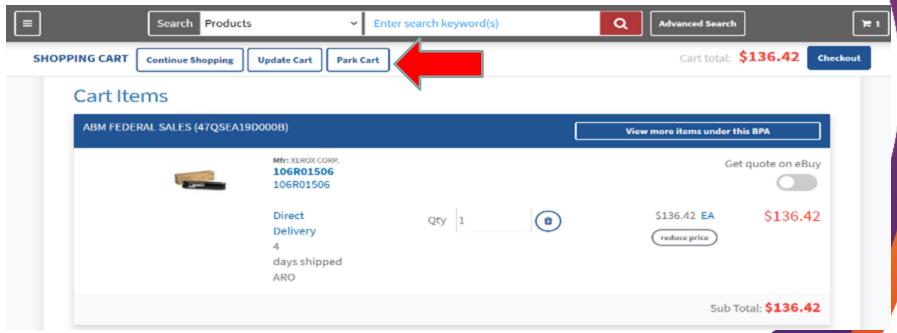
Review your order

Option 1: Select Checkout to finalize your order.



Review your order

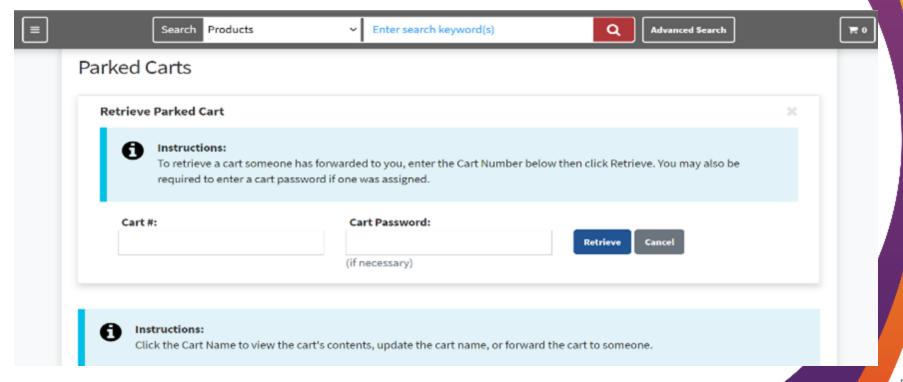
Option 2: Take advantage of FSSI's economies-of-scale pricing system by selecting **Park Cart** to allow your colleagues to access your account and add items to your cart or to return at a later date to consolidate your order.



Park Cart Feature

Proceed to Checkout. Take a moment to review all the items you've placed in your Shopping Cart. If you decide that you don't want to purchase the items right away, click the "Park Cart" button. The item(s) will move from your current Shopping Cart to a Parked Cart. After you park a cart, you will also be given the option to forward the cart to another user. When you're ready to place an order for everything in your Shopping Cart, click the "Checkout" button. You will be taken to the "Checkout Review" page.

Park Cart Feature



Select your Shipping Time and Additional Shipping Options.



Select **Continue** to enter your payment information.



Select your payment method, then enter your credit card information.



GSA Advantage payment information:

https://www.gsaadvantage.gov/advantage/ws/information/page?keyName=PAYMENT

Items can be purchased using a SmartPay Government Purchase Card, an Activity Address Code (AAC or DoDAAC), or a State or local government-issued credit card.

Visit SmartPay for more information on the SmartPay Government Purchase Card.

If you plan on purchasing products on GSA Advantage using an AAC/DoDAAC, you must first obtain an AAC Password. An AAC and Password are also required when using the FEDSTRIP ordering function on GSA Advantage.

Need an AAC Password? Complete the AAC Password Request form. You will be notified by GSA of your assigned password.

Need an AAC/DoDAAC? Visit the <u>DoDAAC/AAC Information page</u>.

Select Submit-Continue.



Confirm and process your order

Review your order and select Process Order.



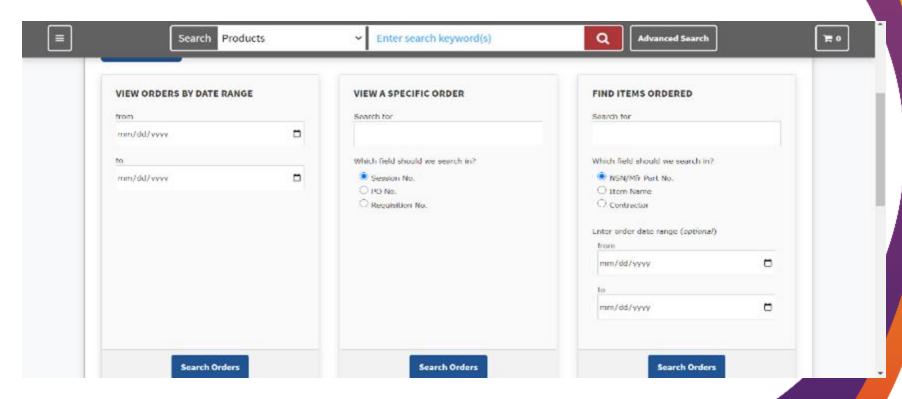
Once you have made an order, visit GSA

Advantage homepage. Under **My Account**, select

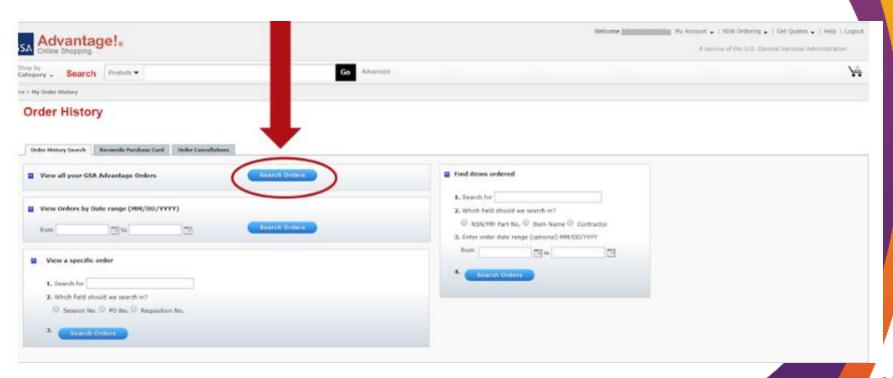
Order Status and History.

GSA Advantage!° MY ACCOUNT . NSN ORDERING . e100LS . HELP REGISTER LOGIN FEATURED TOPICS MY ACCOUNT MEMBER INFORMATION Using Your Account Learn how to use your account with these Help articles. ORDER STATUS & HISTORY ADDRESS BOOK Reporting A Problem With Your Order Learn how to address problems with your order PARKED CARTS MANAGE PAYMENTS **Checking Order Status** Learn how to check order status

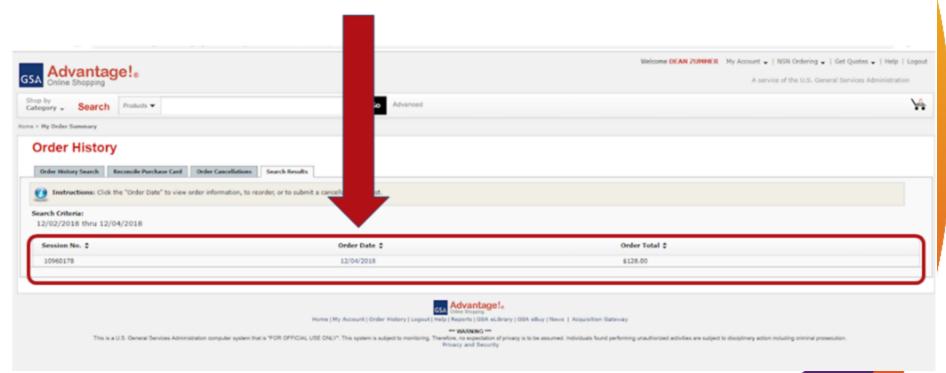
The GSA FAS ID is a shared account that allows you to login to multiple applications provided by the General Services Administration. A GSA FAS ID uses your email address and a password associated with several GSA systems where you have created an account. See below for a list of what systems



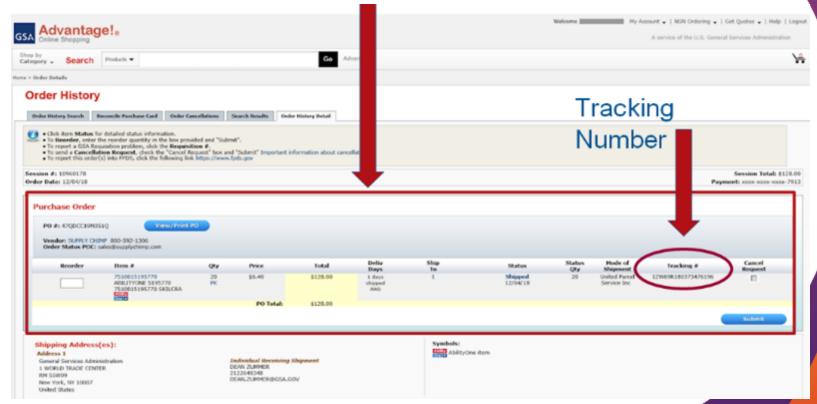
Choose "View All Orders," and click Search Orders.



View Order History, and select the order you would like to track.

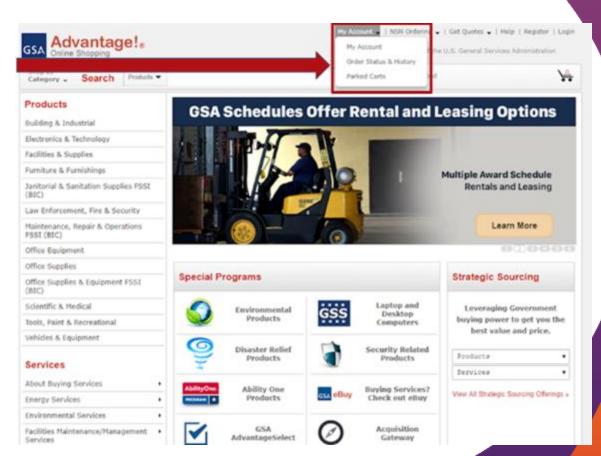


Order information is available in realtime.



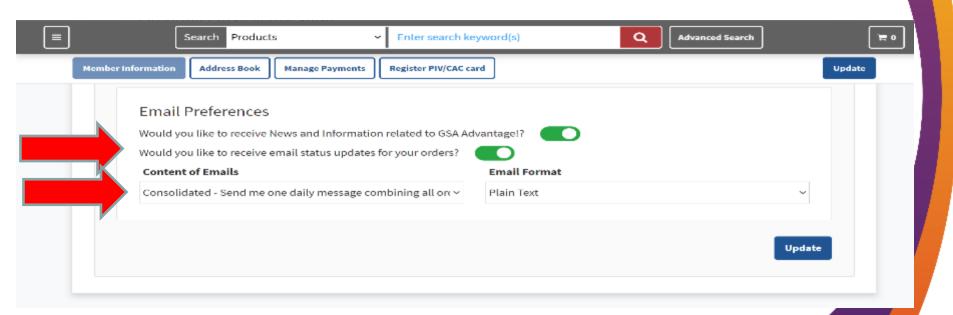
Make sure you are getting order updates

Visit the GSA Advantage homepage. Under **My Account**, select **"My Account."**



Make sure you are getting order updates

Under Email Preferences, select "Yes" and "Consolidated."



Other Purchasing Channels Available

- Other FSSI and BIC Programs
- Agency virtual stores
- Vendors' websites
- FedMall
- Phone, fax, or directly with the vendor
- OS4 pricing for walk-in customers

However, GSA Advantage!® is the simplest to use and best for tracking agency spend!

Can I order directly from an OS4 Vendor?

- You are encouraged to order from FSSI vendors on GSA Advantage
- You may order directly from the vendors; please first ensure that an item is on the FSSI contract before ordering
- If you order an FSSI item directly from the vendor with your purchase card, you will get the FSSI pricing

Information Sources

- OS4 Program: http://www.gsa.gov/os4
- Overview of Multiple Award Schedules Program/SIN Lookup Table:
 https://www.gsa.gov/buy-through-us/purchasing-programs/multiple-award-schedule?_gl=1*1v01osr*_ga*MTExNDYzMjU5LjE3MDY3OTU3MTI.*_ga_HBYXWFP794*MTcwOTk0NjY2Ny40NS4xLjE3MDk5NDcwMzEuMC4wLjA.
- Office Management Category under Schedules Program:

 https://www.gsa.gov/buy-through-us/products-and-services/office-management/officemanagement-products-and-services?_gl=1*1gsih4e*_ga*MTExNDYzMjU5LjE3MDY3OTU
 3MTI.*_ga_HBYXWFP794*MTcwOTk0NjY2Ny40NS4xLjE3MDk5NDY3NzMuMC4wLjA.
- <u>Customer and Stakeholder Engagement (CASE) Agency Points of Contact:</u>
 https://www.gsa.gov/about-us/organization/Federal-acquisition-service/customer-and-stakeholder-engagement/find-your-agency-point-of-contact?gsaredirect=csd

Thank You!

From the GSA OS4 Program Team

Feel free to contact us!

FSSI.OfficeSupplies@GSA.GOV

Maria Viscione

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Continuous Learning Points (CLPs)

For attendees that have an active DAU/FAI CSOD account and provided their DAU/FAI CSOD account information at the time of Forum registration:

- CLPs earned during the Forum will be automatically uploaded to your DAU/FAI transcript and will count toward your certifications (like FAC-COR, FAC-PM, etc.) that are housed within the DAU/FAI system.
- After the Forum, please do not submit a request to upload your earned CLPs to DAU/FAI CSOD on your own
- Allow 4–6 business weeks for the CLPs to be displayed on your DAU/FAI transcript
- For questions, please contact <u>pshctraining@gsa.gov</u>

